

## **Easi-Dec Systems bucks the trend by taking on more staff despite the recession**

Following a surge of enquiries over recent months from the construction industry for their working at height solutions, Sandy-based manufacturer, Easi-Dec Access Systems Ltd, has just recruited Paul Radford as External Sales Engineer responsible for the North West and Scotland.

Paul has worked in the construction industry for over 20 years, most recently as a specialist in industrial roofing for



Tesco and Aldi stores throughout the UK. With a wealth of experience working at height, Paul is familiar with the daily challenges and practical access problems facing the construction industry.

As with many industries, the recession badly affected the construction industry, and Paul explained how he became involved with Easi-Dec. "I first came across the Easi-Dec at a demonstration they held at Preston several years ago. I was impressed with the innovative design of their systems and found that they were safe and easy to use. When I met Easi-Dec at an exhibition in Scotland recently, they were experiencing quite an increase in enquiries and opportunity to work with them arose, so I accepted without hesitation."

With the housing market still very sluggish, there has been a marked increase in the number of people looking at refurbishing and upgrading their homes rather than moving.

Added Paul: “For me this is a really exciting time to be joining the company as this side of the construction industry is really bucking the general trend. Easi-Dec has its finger on the pulse and has developed a range of specialised access products that are designed to meet the needs of the smaller builders and fitters. For example, installation of solar energy roof panels is experiencing huge growth and our Solar-Dec system for fitting solar roof panels.

“It’s the same for the new Trim-Line system which designed to suit the smaller builder who needs a realistically priced access system that’s quick and easy to use when working at height. All Easi-Dec’s products are excellent quality and offer good value for money and it’s this type of innovative forward thinking which makes me proud to be part of the team.”

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### **More about Easi-Dec**

Based in Sandy, Bedfordshire, Easi-Dec Access Systems Ltd have been designing, manufacturing and supplying innovative access solutions and work platforms to the construction industry since 1984. The company has established a very high reputation for novel and practical solutions to a wide range of issues relating to safe working at height. Easi-Dec products are extensively used by Local Authorities, Housing Associations, as well as leading companies in the construction, glass and glazing industries.

Manufactured to the highest standards and specifications at the company’s premises in Sandy, all Easi-Dec products are developed by an in-house design team in close cooperation with end-users and those involved in safety at height principles.

Comprehensive certificated training is provided free of charge with Trim-Line and all Easi-Dec platforms or systems.

For further information visit [www.easi-dec.co.uk](http://www.easi-dec.co.uk)

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